

Interim Report Quarter 2, 2024

Magnus Groth
President and CEO

Fredrik Rystedt
CFO and EVP



Interim Report

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President and CEO



Essity in Better Shape than Ever

Strong Q2 Performance

- High underlying volume growth
- Highest EBITA to date with higher margins in all business areas
- Solid cash flow
- Share buyback program and new financial targets launched

Financial Summary

Q2 2024 vs Q2 2023

Organic Sales Growth

-0.9%

EBITA excl IAC

SEK
5,398m
+17%

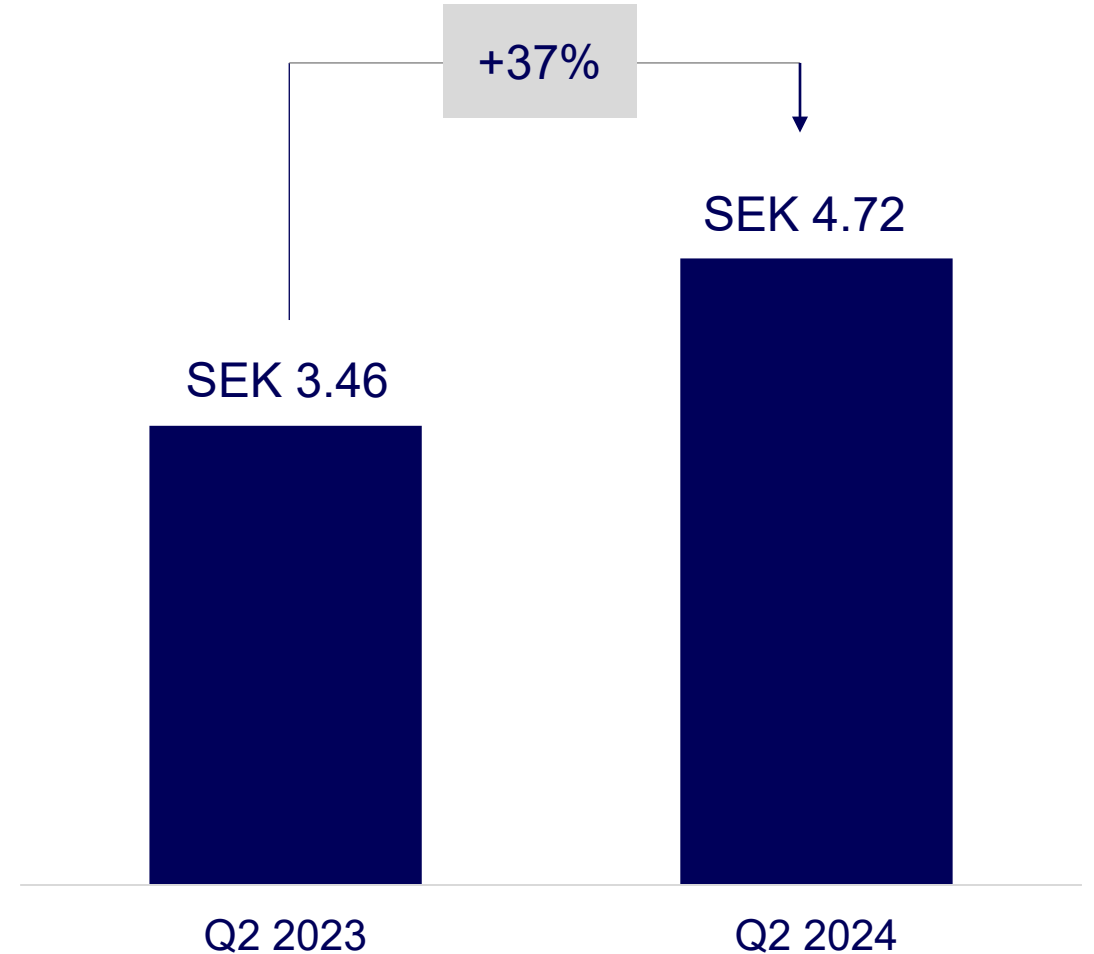
EBITA Margin excl IAC

14.7%
+220bps

ROCE excl IAC

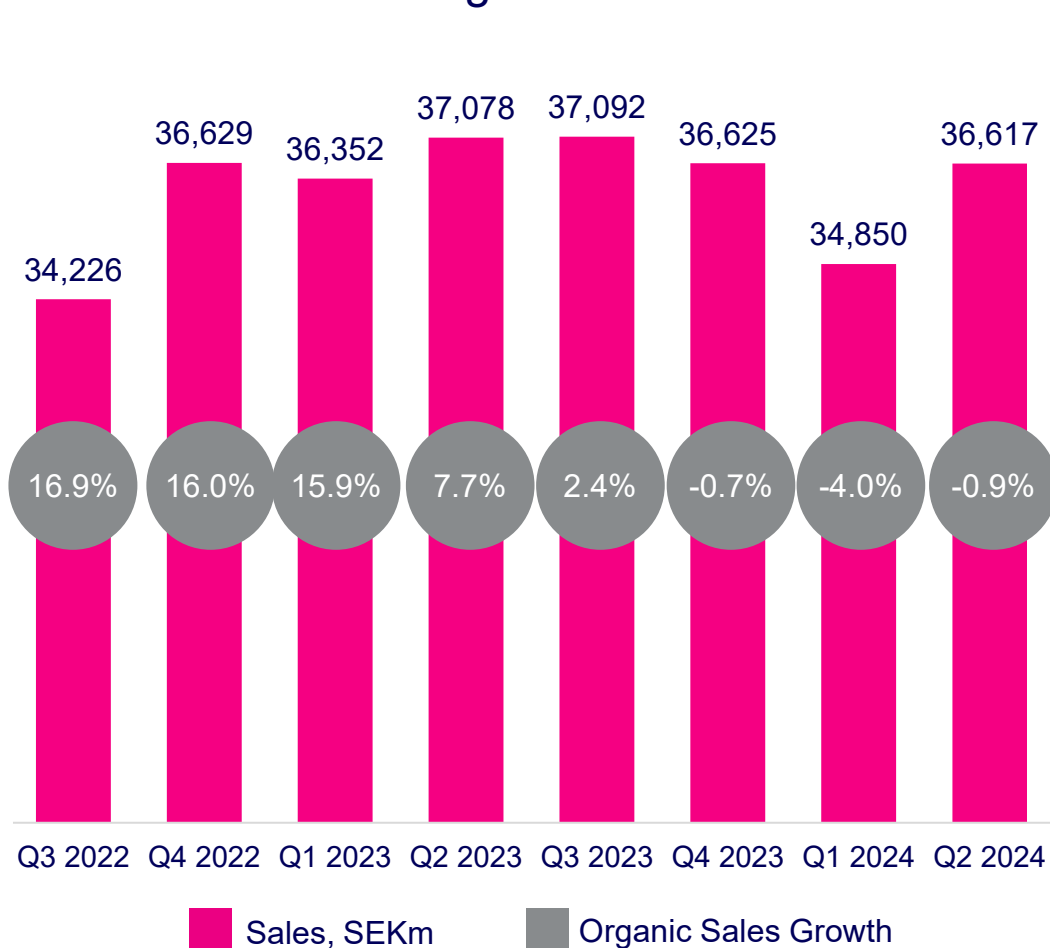
18.5%
+270bps

Earnings per Share Growth

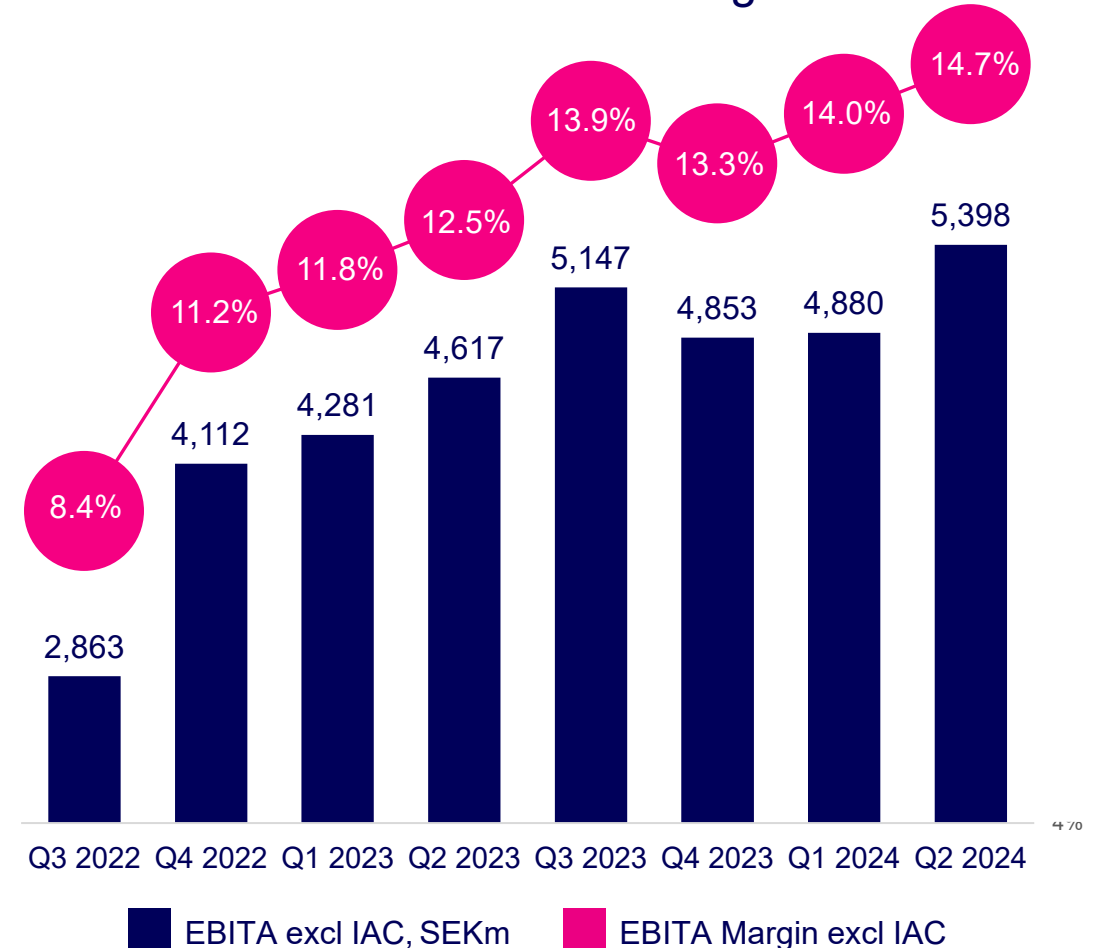


Quarterly Development Sales and Profits

Sales and Organic Sales Growth



EBITA and EBITA margin



New Financial Targets – Higher Ambitions

Annual Organic
Sales Growth

>3%

EBITA Margin
excl. IAC

>15%

Share Buyback Program

Allocation of Strong Operating Cash Flow

- Essity B share buyback program of SEK 3bn
- Begins June 17, 2024 and extends until AGM 2025
- Safe Harbour compliant
- Accumulated volume of 486 000 shares and transaction value of SEK 134m as per June 30

 **Ambition to use as a recurring part of Essity's capital allocation**

SEK
3bn

Health & Medical – Strong development of volumes, EBITA and margin

- **Organic sales growth +4.5%**
 - Strong volumes +3.2%, +4.4% excluding exits
 - Higher prices and better mix +1.3%
 - Incontinence Products Health Care +3.8%
 - Medical Solutions +5.5%
- **Sharp improvement of EBITA and EBITA margin¹⁾**
 - EBITA +55%
 - EBITA margin 20.4%, +670bps



New TENA ProSkin Pants with FeelDry Advanced™ absorbs 2 x faster and is drier for longer.

¹⁾Excluding items affecting comparability

Consumer Goods – Higher volumes in all categories, higher EBITA and margin

- **Organic sales growth -1.3%**
 - Higher volumes in all categories +3.2%
 - Price/Mix -4.5%
 - Incontinence Products Retail +9.7%
 - Feminine Care +1.2%
 - Baby Care +0.5%
 - Consumer Tissue -4.7%
- **Higher EBITA and EBITA margin¹⁾**
 - EBITA +1%
 - EBITA margin 12.4%, +30bps



New TENA Silhouette Pants offers an improved body-close fit, comfort and a more discreet design.

¹⁾Excluding items affecting comparability

Consumer Goods – Leading Positions with Increasing Market Shares

#1 or #2 Position

90%

Increasing Shares

48%

Increasing or Stable

70%

% of Branded Sales

Market share development for last 3 months vs Moving Annual Total (12 months rolling)

Professional Hygiene – Good underlying volume growth, higher EBITA and margin

- **Organic sales growth -3.9%**
 - Price/mix +3.0%
 - Volumes -6.9%, +1.4% excluding restructuring
- **Higher EBITA and EBITA margin¹⁾**
 - EBITA +18%
 - EBITA margin 19.2%, +360bps



Tork continues to build on its unique compression technology for paper hand towels with a new range of compressed multifold hand towels. The compressed paper hand towels double the capacity of a small dispenser and save space in both transportation and storage.

¹⁾Excluding items affecting comparability

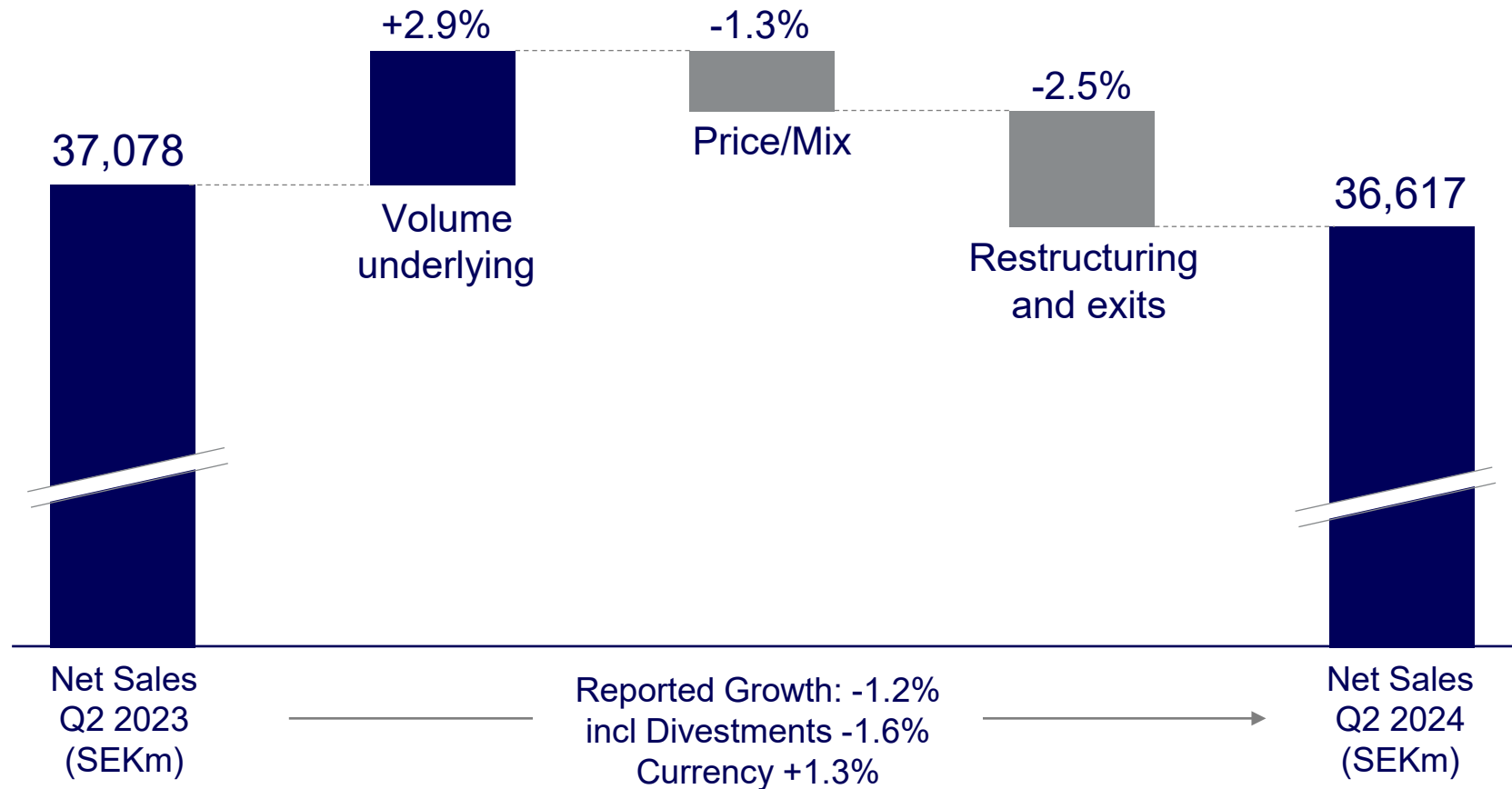
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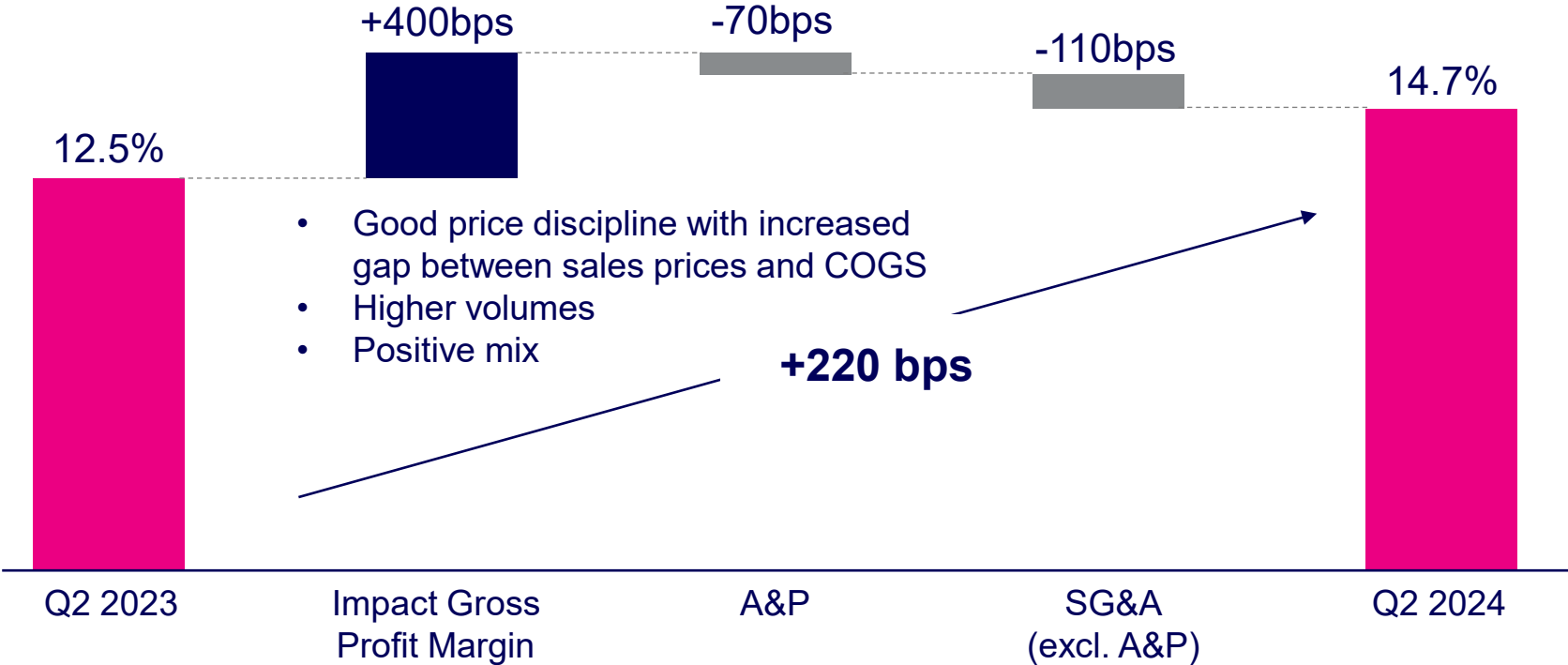
Fredrik Rystedt
CFO and EVP



Strong Underlying Volume Growth and Positive Mix

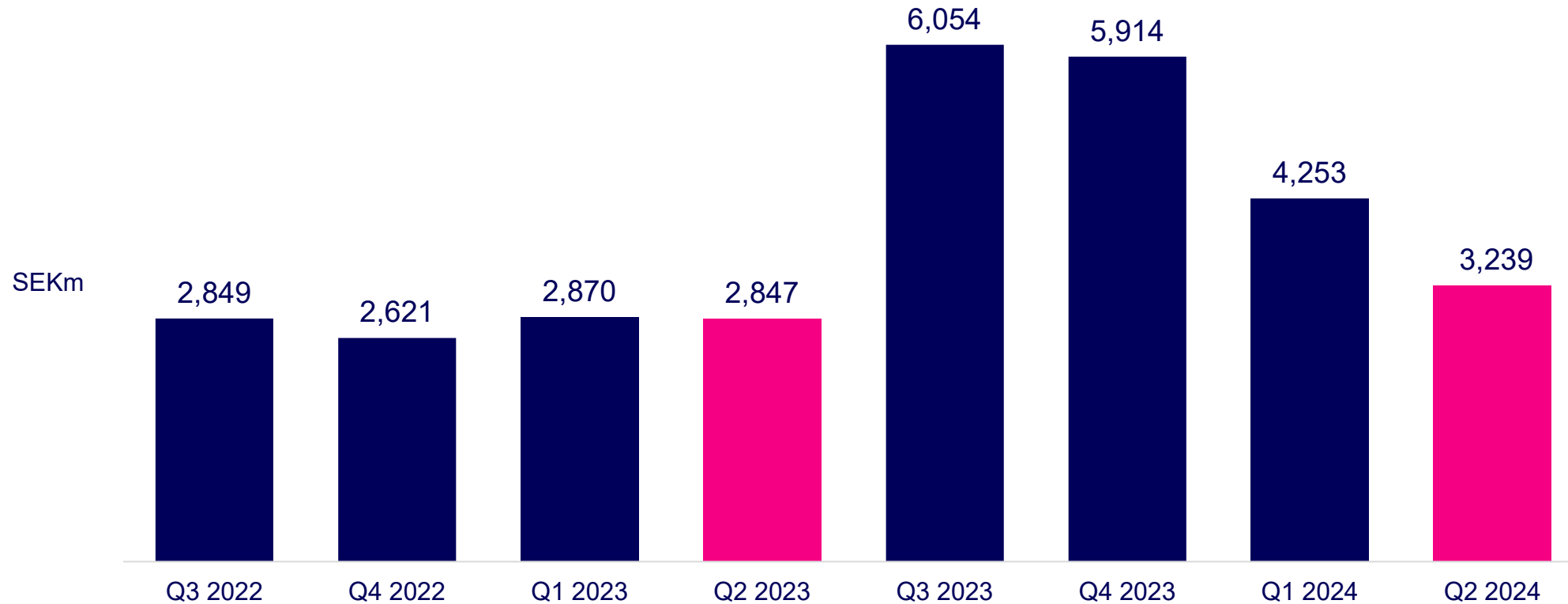


Higher EBITA Margin excl. IAC

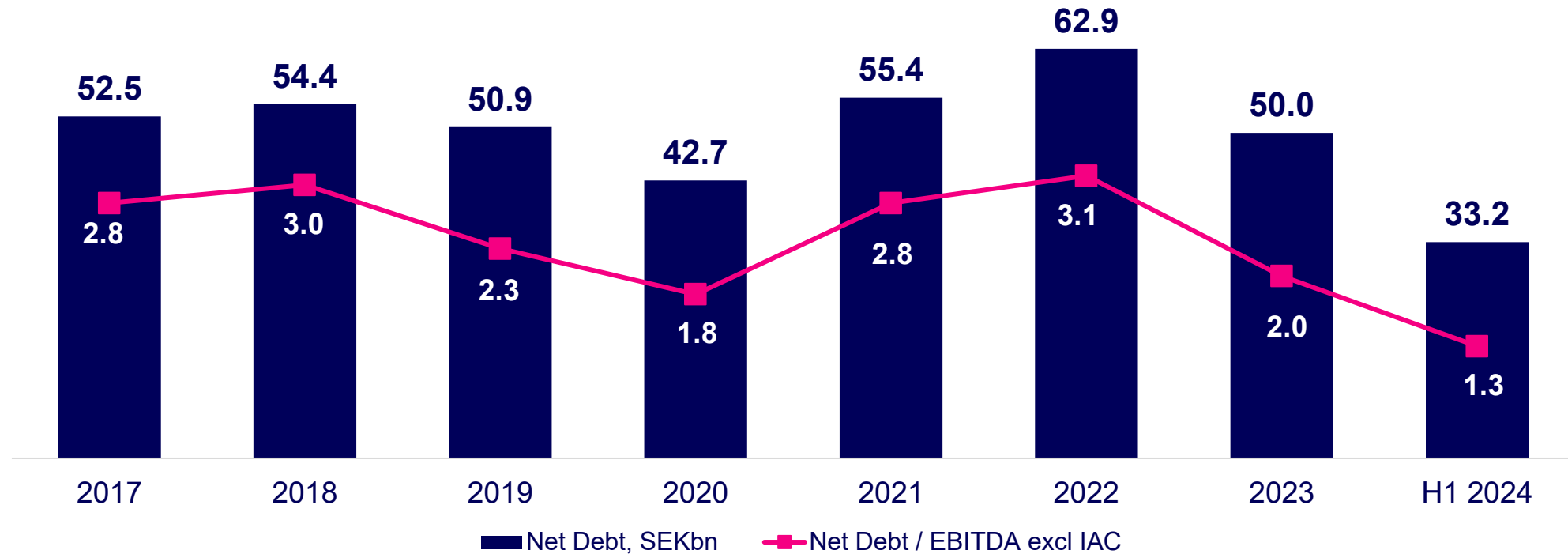


Continued High Cash Flow Generation

Operating Cash flow



Strengthened Balance Sheet



2023 Continuing operations

Essity – Fit for Profitable Growth

Driving Increased Shareholder Value



Attractive and growing markets



Leading brands and innovations



Sustainability in focus and a winning corporate culture



Strong financial position



SAVE the DATE

Essity
Care



essity

Capital Markets Day

December 3, 2024

in Valls, Spain

This presentation may contain forward-looking statements. Such statements are based on our current expectations and are subject to certain risks and uncertainties that could negatively affect our business. Please read our most recent annual report for a better understanding of these risks and uncertainties.





Q&A

